Long Island Market Insights





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Compass is bringing a modern real estate experience to Long Island.



MANHASSET 1695 Northern Blvd Manhasset, NY 11030 516.517.4751

ROSLYN 69 Roslyn Road Roslyn Heights, NY 11577 917.868.8745

ROCKVILLE CENTRE 100 Merrick Rd #430W Rockville Centre, NY 11570 516.703.3378

SMITHTOWN (Coming Soon) 180 E Main St Suite 302 & 303 Smithtown, NY 11787 631.315.7965

HUNTINGTON 16A Wall St Huntington, NY 11743 631.629.7719

SYOSSET 485 Underhill Blvd #200 Syosset, NY 11791 516.517.4866

CARLE PLACE 507 Westbury Ave Carle Place, NY 11514 516.517.4751

SOUTHOLD (Coming Soon) 54100 Main Road Southold, NY 11971 **GARDEN CITY** 182 Seventh St Garden City, NY 11530 516.408.2231

FIVE TOWNS 1208 Broadway Hewlett, NY 11557 516.791.1313

SEA CLIFF 305 Sea Cliff Ave #1 Sea Cliff, NY 11579 516.671.1717

LOCUST VALLEY 41 The Plaza Locust Valley, NY 11560 516.500.8271

OCEANSIDE 2800 Long Beach Rd Oceanside, NY 11572 516.764.6060

WOODBURY 8285 Jericho Turnpike #16 Woodbury, NY 11797 516.703.3360

Methodology

Geography covered in this report is Nassau County, Suffolk County, and the North Fork of Long Island.

Inventory is calculated based on all properties actively listed during the time period, at the time the report is prepared.

Contract Signed figures are based on publicly reported transactions at the time the report is prepared. The signed price reflects the latest available asking price.

Recorded Sales figures are based on known closings recorded at the time the report is prepared.

Median Price is the middle price of a given dataset.

Average Price is the sum of all prices divided by the total number of properties.

Months of Supply is the calculated time it would take to sell all current active listings based on the trailing 12-months sales rate.

Time on Market is calculated as the number of days from the most accurate list date of a property to its contract date.

Discount is the percentage difference between the initial list price and the recorded sale price.

SOURCES

Onekey MLS Residential Properties Listed & Closed 01/01/2020 - 12/31/2022.



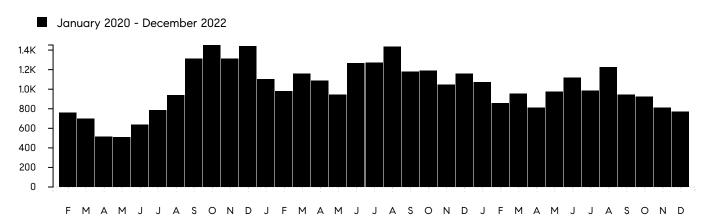
Nassau County

| Name | | 2022 | 2021 | % Change |
|----------------|---------------|-----------------|------------------|----------|
| Nassau Overall | # OF SALES | 11,435 | 13,805 | -17.2% |
| | SALES VOLUME | \$9,866,950,240 | \$11,298,214,043 | -12.7% |
| | AVERAGE PRICE | \$862,873 | \$818,415 | 5.4% |
| | AVERAGE DOM | 52 | 59 | -11.9% |
| | NEW LISTINGS | 11,435 | 13,805 | -17.2% |
| | | | | |

Nassau County

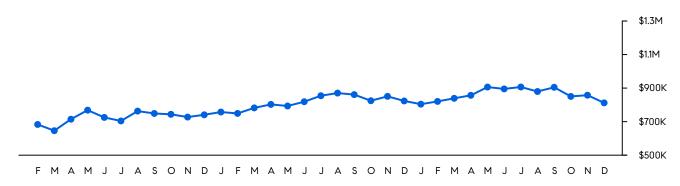
LONG ISLAND MARKET INSIGHTS

Historic Sales



Historic Average Sales Price

January 2020 - December 2022



Nassau County

| Name | | 2022 | 2021 | % Change |
|------------|---------------|---------------|---------------|----------|
| Albertson | # OF SALES | 54 | 57 | -5.3% |
| | SALES VOLUME | \$46,928,888 | \$45,915,776 | 2.2% |
| | AVERAGE PRICE | \$869,053 | \$805,540 | 7.9% |
| | AVERAGE DOM | 52 | 59 | -11.9% |
| | NEW LISTINGS | 54 | 57 | -5.3% |
| Baldwin | # OF SALES | 294 | 319 | -7.8% |
| | SALES VOLUME | \$179,464,876 | \$180,955,671 | -0.8% |
| | AVERAGE PRICE | \$610,425 | \$567,259 | 7.6% |
| | AVERAGE DOM | 50 | 48 | 4.2% |
| | NEW LISTINGS | 294 | 319 | -7.8% |
| Bellmore | # OF SALES | 203 | 262 | -22.5% |
| | SALES VOLUME | \$149,055,730 | \$174,387,458 | -14.5% |
| | AVERAGE PRICE | \$734,265 | \$665,601 | 10.3% |
| | AVERAGE DOM | 39 | 48 | -18.7% |
| | NEW LISTINGS | 203 | 262 | -22.5% |
| Bethpage | # OF SALES | 222 | 250 | -11.2% |
| | SALES VOLUME | \$143,049,693 | \$151,576,288 | -5.6% |
| | AVERAGE PRICE | \$644,368 | \$606,305 | 6.3% |
| | AVERAGE DOM | 39 | 45 | -13.3% |
| | NEW LISTINGS | 222 | 250 | -11.2% |
| Brookville | # OF SALES | 31 | 33 | -6.1% |
| | SALES VOLUME | \$81,140,000 | \$77,822,000 | 4.3% |
| | AVERAGE PRICE | \$2,617,419 | \$2,358,242 | 11.0% |
| | AVERAGE DOM | 108 | 165 | -34.5% |
| | NEW LISTINGS | 31 | 33 | -6.1% |

| ame | | 2022 | 2021 | % Change |
|---------------|---------------|---------------|---------------|----------|
| Carle Place | # OF SALES | 31 | 47 | -34.0% |
| | SALES VOLUME | \$21,795,300 | \$32,251,700 | -32.4% |
| | AVERAGE PRICE | \$703,074 | \$686,206 | 2.5% |
| | AVERAGE DOM | 48 | 64 | -25.0% |
| | NEW LISTINGS | 31 | 47 | -34.0% |
| Cedarhurst | # OF SALES | 138 | 193 | -28.5% |
| | SALES VOLUME | \$153,475,616 | \$182,413,489 | -15.9% |
| | AVERAGE PRICE | \$1,112,142 | \$945,148 | 17.7% |
| | AVERAGE DOM | 79 | 75 | 5.3% |
| | NEW LISTINGS | 138 | 193 | -28.5% |
| Centre Island | # OF SALES | 7 | 5 | 40.0% |
| | SALES VOLUME | \$27,675,000 | \$23,200,000 | 19.3% |
| | AVERAGE PRICE | \$3,953,571 | \$4,640,000 | -14.8% |
| | AVERAGE DOM | 127 | 253 | -49.8% |
| | NEW LISTINGS | 7 | 5 | 40.0% |
| Cove Neck | # OF SALES | 2 | 2 | 0.0% |
| | SALES VOLUME | \$15,745,000 | \$4,600,000 | 242.3% |
| | AVERAGE PRICE | \$7,872,500 | \$2,300,000 | 242.3% |
| | AVERAGE DOM | 2 | 339 | -99.4% |
| | NEW LISTINGS | 2 | 2 | 0.0% |
| East Hills | # OF SALES | 51 | 83 | -38.6% |
| | SALES VOLUME | \$73,589,498 | \$116,181,619 | -36.7% |
| | AVERAGE PRICE | \$1,442,931 | \$1,399,779 | 3.1% |
| | AVERAGE DOM | 53 | 63 | -15.9% |
| | NEW LISTINGS | 51 | 83 | -38.6% |
| East Meadow | # OF SALES | 312 | 406 | -23.2% |
| | SALES VOLUME | \$216,898,641 | \$262,452,919 | -17.4% |
| | AVERAGE PRICE | \$695,188 | \$646,436 | 7.5% |
| | AVERAGE DOM | 38 | 45 | -15.6% |
| | NEW LISTINGS | 312 | 406 | -23.2% |

| ame | | 2022 | 2021 | % Change |
|-------------|---------------|---------------|---------------|----------|
| Farmingdale | # OF SALES | 263 | 307 | -14.3% |
| | SALES VOLUME | \$160,194,466 | \$179,344,757 | -10.7% |
| | AVERAGE PRICE | \$609,104 | \$584,185 | 4.3% |
| | AVERAGE DOM | 40 | 46 | -13.0% |
| | NEW LISTINGS | 263 | 307 | -14.3% |
| Freeport | # OF SALES | 278 | 344 | -19.2% |
| | SALES VOLUME | \$159,287,524 | \$184,632,026 | -13.7% |
| | AVERAGE PRICE | \$572,977 | \$536,721 | 6.8% |
| | AVERAGE DOM | 52 | 60 | -13.3% |
| | NEW LISTINGS | 278 | 344 | -19.2% |
| Garden City | # OF SALES | 250 | 300 | -16.7% |
| | SALES VOLUME | \$295,029,083 | \$348,262,500 | -15.3% |
| | AVERAGE PRICE | \$1,180,116 | \$1,160,875 | 1.7% |
| | AVERAGE DOM | 45 | 49 | -8.2% |
| | NEW LISTINGS | 250 | 300 | -16.7% |
| Glen Cove | # OF SALES | 209 | 246 | -15.0% |
| | SALES VOLUME | \$168,320,826 | \$192,007,763 | -12.3% |
| | AVERAGE PRICE | \$805,363 | \$780,519 | 3.2% |
| | AVERAGE DOM | 52 | 65 | -20.0% |
| | NEW LISTINGS | 209 | 246 | -15.0% |
| Glen Head | # OF SALES | 73 | 84 | -13.1% |
| | SALES VOLUME | \$76,802,500 | \$75,471,200 | 1.8% |
| | AVERAGE PRICE | \$1,052,089 | \$898,467 | 17.1% |
| | AVERAGE DOM | 41 | 59 | -30.5% |
| | NEW LISTINGS | 73 | 84 | -13.1% |
| Great Neck | # OF SALES | 298 | 416 | -28.4% |
| | SALES VOLUME | \$472,937,104 | \$666,168,167 | -29.0% |
| | AVERAGE PRICE | \$1,587,037 | \$1,601,366 | -0.9% |
| | AVERAGE DOM | 78 | 81 | -3.7% |
| | NEW LISTINGS | 298 | 416 | -28.4% |

| ame | | 2022 | 2021 | % Change |
|------------------|---------------|---------------|---------------|----------|
| Greenvale | # OF SALES | 11 | 17 | -35.3% |
| | SALES VOLUME | \$10,578,666 | \$13,182,000 | -19.7% |
| | AVERAGE PRICE | \$961,697 | \$775,412 | 24.0% |
| | AVERAGE DOM | 30 | 46 | -34.8% |
| | NEW LISTINGS | 11 | 17 | -35.3% |
| Hewlett | # OF SALES | 62 | 80 | -22.5% |
| | SALES VOLUME | \$53,321,485 | \$58,743,386 | -9.2% |
| | AVERAGE PRICE | \$860,024 | \$734,292 | 17.1% |
| | AVERAGE DOM | 74 | 81 | -8.6% |
| | NEW LISTINGS | 62 | 80 | -22.5% |
| Hewlett Harbor | # OF SALES | 17 | 22 | -22.7% |
| | SALES VOLUME | \$31,360,000 | \$34,924,000 | -10.2% |
| | AVERAGE PRICE | \$1,844,706 | \$1,587,455 | 16.2% |
| | AVERAGE DOM | 99 | 167 | -40.7% |
| | NEW LISTINGS | 17 | 22 | -22.7% |
| Hewlett Bay Park | # OF SALES | 5 | 9 | -44.4% |
| | SALES VOLUME | \$14,150,000 | \$18,147,500 | -22.0% |
| | AVERAGE PRICE | \$2,830,000 | \$2,016,389 | 40.3% |
| | AVERAGE DOM | 154 | 149 | 3.4% |
| | NEW LISTINGS | 5 | 9 | -44.4% |
| Hewlett Neck | # OF SALES | 4 | 4 | 0.0% |
| | SALES VOLUME | \$6,081,500 | \$7,785,000 | -21.9% |
| | AVERAGE PRICE | \$1,520,375 | \$1,946,250 | -21.9% |
| | AVERAGE DOM | 79 | 152 | -48.0% |
| | NEW LISTINGS | 4 | 4 | 0.0% |
| Hicksville | # OF SALES | 361 | 441 | -18.1% |
| | SALES VOLUME | \$241,577,081 | \$274,749,756 | -12.1% |
| | AVERAGE PRICE | \$669,189 | \$623,015 | 7.4% |
| | AVERAGE DOM | 47 | 50 | -6.0% |
| | NEW LISTINGS | 361 | 441 | -18.1% |

| ame | | 2022 | 2021 | % Change |
|---------------|---------------|---------------|---------------|----------|
| Island Park | # OF SALES | 77 | 119 | -35.3% |
| | SALES VOLUME | \$48,149,500 | \$71,895,496 | -33.0% |
| | AVERAGE PRICE | \$625,318 | \$604,164 | 3.5% |
| | AVERAGE DOM | 59 | 70 | -15.7% |
| | NEW LISTINGS | 77 | 119 | -35.3% |
| Jericho | # OF SALES | 135 | 166 | -18.7% |
| | SALES VOLUME | \$158,000,487 | \$177,640,825 | -11.1% |
| | AVERAGE PRICE | \$1,170,374 | \$1,070,125 | 9.4% |
| | AVERAGE DOM | 54 | 66 | -18.2% |
| | NEW LISTINGS | 135 | 166 | -18.7% |
| Kings Point | # OF SALES | 1 | 1 | 0.0% |
| | SALES VOLUME | \$1,600,000 | \$7,000,000 | -77.1% |
| | AVERAGE PRICE | \$1,600,000 | \$7,000,000 | -77.1% |
| | AVERAGE DOM | 136 | 7 | 1,842.9% |
| | NEW LISTINGS | 1 | 1 | 0.0% |
| Lattingtown | # OF SALES | 8 | 14 | -42.9% |
| | SALES VOLUME | \$18,083,500 | \$27,740,499 | -34.8% |
| | AVERAGE PRICE | \$2,260,438 | \$1,981,464 | 14.1% |
| | AVERAGE DOM | 101 | 127 | -20.5% |
| | NEW LISTINGS | 8 | 14 | -42.9% |
| Laurel Hollow | # OF SALES | 17 | 38 | -55.3% |
| | SALES VOLUME | \$48,577,000 | \$70,709,000 | -31.3% |
| | AVERAGE PRICE | \$2,857,471 | \$1,860,763 | 53.6% |
| | AVERAGE DOM | 92 | 90 | 2.2% |
| | NEW LISTINGS | 17 | 38 | -55.3% |
| Lawrence | # OF SALES | 29 | 25 | 16.0% |
| | SALES VOLUME | \$32,079,000 | \$36,561,000 | -12.3% |
| | AVERAGE PRICE | \$1,106,172 | \$1,462,440 | -24.4% |
| | AVERAGE DOM | 101 | 91 | 11.0% |
| | NEW LISTINGS | 29 | 25 | 16.0% |

| ame | | 2022 | 2021 | % Change |
|-----------------|---------------|---------------|---------------|----------|
| Levittown | # OF SALES | 508 | 549 | -7.5% |
| | SALES VOLUME | \$307,873,539 | \$306,370,746 | 0.5% |
| | AVERAGE PRICE | \$606,050 | \$558,052 | 8.6% |
| | AVERAGE DOM | 41 | 38 | 7.9% |
| | NEW LISTINGS | 508 | 549 | -7.5% |
| Locust Valley | # OF SALES | 64 | 66 | -3.0% |
| | SALES VOLUME | \$88,885,949 | \$79,663,500 | 11.6% |
| | AVERAGE PRICE | \$1,388,843 | \$1,207,023 | 15.1% |
| | AVERAGE DOM | 84 | 76 | 10.5% |
| | NEW LISTINGS | 64 | 66 | -3.0% |
| Long Beach | # OF SALES | 218 | 293 | -25.6% |
| | SALES VOLUME | \$197,236,051 | \$246,295,411 | -19.9% |
| | AVERAGE PRICE | \$904,753 | \$840,599 | 7.6% |
| | AVERAGE DOM | 74 | 76 | -2.6% |
| | NEW LISTINGS | 218 | 293 | -25.6% |
| Lynbrook | # OF SALES | 200 | 232 | -13.8% |
| | SALES VOLUME | \$129,376,463 | \$145,193,801 | -10.9% |
| | AVERAGE PRICE | \$646,882 | \$625,835 | 3.4% |
| | AVERAGE DOM | 48 | 48 | 0.0% |
| | NEW LISTINGS | 200 | 232 | -13.8% |
| Manhasset | # OF SALES | 169 | 241 | -29.9% |
| | SALES VOLUME | \$340,648,288 | \$484,973,886 | -29.8% |
| | AVERAGE PRICE | \$2,015,670 | \$2,012,340 | 0.2% |
| | AVERAGE DOM | 63 | 77 | -18.2% |
| | NEW LISTINGS | 169 | 241 | -29.9% |
| Manhasset Hills | # OF SALES | 33 | 26 | 26.9% |
| | SALES VOLUME | \$39,259,887 | \$28,993,000 | 35.4% |
| | AVERAGE PRICE | \$1,189,694 | \$1,115,115 | 6.7% |
| | AVERAGE DOM | 45 | 37 | 21.6% |
| | NEW LISTINGS | 33 | 26 | 26.9% |

| ame | | 2022 | 2021 | % Change |
|-----------------|---------------|---------------|---------------|----------|
| Massapequa | # OF SALES | 778 | 877 | -11.3% |
| | SALES VOLUME | \$548,415,790 | \$566,623,617 | -3.2% |
| | AVERAGE PRICE | \$704,905 | \$646,093 | 9.1% |
| | AVERAGE DOM | 41 | 45 | -8.9% |
| | NEW LISTINGS | 778 | 877 | -11.3% |
| Massapequa Park | # OF SALES | 230 | 252 | -8.7% |
| | SALES VOLUME | \$161,040,376 | \$164,727,703 | -2.2% |
| | AVERAGE PRICE | \$700,176 | \$653,681 | 7.1% |
| | AVERAGE DOM | 35 | 47 | -25.5% |
| | NEW LISTINGS | 230 | 252 | -8.7% |
| Matinecock | # OF SALES | 7 | 8 | -12.5% |
| | SALES VOLUME | \$20,395,000 | \$24,634,991 | -17.2% |
| | AVERAGE PRICE | \$2,913,571 | \$3,079,374 | -5.4% |
| | AVERAGE DOM | 155 | 174 | -10.9% |
| | NEW LISTINGS | 7 | 8 | -12.5% |
| Merrick | # OF SALES | 384 | 441 | -12.9% |
| | SALES VOLUME | \$296,987,063 | \$321,522,901 | -7.6% |
| | AVERAGE PRICE | \$773,404 | \$729,077 | 6.1% |
| | AVERAGE DOM | 47 | 52 | -9.6% |
| | NEW LISTINGS | 384 | 441 | -12.9% |
| Mill Neck | # OF SALES | 13 | 11 | 18.2% |
| | SALES VOLUME | \$40,612,000 | \$24,876,250 | 63.3% |
| | AVERAGE PRICE | \$3,124,000 | \$2,261,477 | 38.1% |
| | AVERAGE DOM | 79 | 58 | 36.2% |
| | NEW LISTINGS | 13 | 11 | 18.2% |
| Mineola | # OF SALES | 141 | 144 | -2.1% |
| | SALES VOLUME | \$104,129,487 | \$96,795,138 | 7.6% |
| | AVERAGE PRICE | \$738,507 | \$672,188 | 9.9% |
| | AVERAGE DOM | 46 | 58 | -20.7% |
| | NEW LISTINGS | 141 | 144 | -2.1% |

| ame | | 2022 | 2021 | % Change |
|----------------|---------------|---------------|---------------|----------|
| Muttontown | # OF SALES | 51 | 50 | 2.0% |
| | SALES VOLUME | \$106,060,500 | \$100,807,674 | 5.2% |
| | AVERAGE PRICE | \$2,079,618 | \$2,016,153 | 3.1% |
| | AVERAGE DOM | 134 | 126 | 6.3% |
| | NEW LISTINGS | 51 | 50 | 2.0% |
| New Hyde Park | # OF SALES | 348 | 397 | -12.3% |
| | SALES VOLUME | \$275,226,998 | \$299,092,142 | -8.0% |
| | AVERAGE PRICE | \$790,882 | \$753,381 | 5.0% |
| | AVERAGE DOM | 57 | 63 | -9.5% |
| | NEW LISTINGS | 348 | 397 | -12.3% |
| North Bellmore | # OF SALES | 159 | 178 | -10.7% |
| | SALES VOLUME | \$109,008,209 | \$114,568,752 | -4.9% |
| | AVERAGE PRICE | \$685,586 | \$643,645 | 6.5% |
| | AVERAGE DOM | 36 | 41 | -12.2% |
| | NEW LISTINGS | 159 | 178 | -10.7% |
| North Woodmere | # OF SALES | 41 | 55 | -25.5% |
| | SALES VOLUME | \$43,495,125 | \$48,860,250 | -11.0% |
| | AVERAGE PRICE | \$1,060,857 | \$888,368 | 19.4% |
| | AVERAGE DOM | 64 | 78 | -17.9% |
| | NEW LISTINGS | 41 | 55 | -25.5% |
| Oceanside | # OF SALES | 317 | 356 | -11.0% |
| | SALES VOLUME | \$222,771,310 | \$228,609,308 | -2.6% |
| | AVERAGE PRICE | \$702,749 | \$642,161 | 9.4% |
| | AVERAGE DOM | 48 | 54 | -11.1% |
| | NEW LISTINGS | 317 | 356 | -11.0% |
| Old Bethpage | # OF SALES | 55 | 64 | -14.1% |
| | SALES VOLUME | \$46,058,417 | \$51,871,189 | -11.2% |
| | AVERAGE PRICE | \$837,426 | \$810,487 | 3.3% |
| | AVERAGE DOM | 39 | 54 | -27.8% |
| | NEW LISTINGS | 55 | 64 | -14.1% |

| ame | | 2022 | 2021 | % Change |
|-----------------|---------------|---------------|---------------|----------|
| Old Brookville | # OF SALES | 14 | 38 | -63.2% |
| | SALES VOLUME | \$39,308,500 | \$88,257,317 | -55.5% |
| | AVERAGE PRICE | \$2,807,750 | \$2,322,561 | 20.9% |
| | AVERAGE DOM | 123 | 132 | -6.8% |
| | NEW LISTINGS | 14 | 38 | -63.2% |
| Old Westbury | # OF SALES | 40 | 48 | -16.7% |
| | SALES VOLUME | \$123,090,000 | \$133,722,999 | -8.0% |
| | AVERAGE PRICE | \$3,077,250 | \$2,785,896 | 10.5% |
| | AVERAGE DOM | 106 | 168 | -36.9% |
| | NEW LISTINGS | 40 | 48 | -16.7% |
| Oyster Bay | # OF SALES | 78 | 101 | -22.8% |
| | SALES VOLUME | \$68,226,000 | \$80,533,333 | -15.3% |
| | AVERAGE PRICE | \$874,692 | \$797,360 | 9.7% |
| | AVERAGE DOM | 64 | 64 | 0.0% |
| | NEW LISTINGS | 78 | 101 | -22.8% |
| Oyster Bay Cove | # OF SALES | 32 | 33 | -3.0% |
| | SALES VOLUME | \$64,252,652 | \$75,410,500 | -14.8% |
| | AVERAGE PRICE | \$2,007,895 | \$2,285,167 | -12.1% |
| | AVERAGE DOM | 102 | 142 | -28.2% |
| | NEW LISTINGS | 32 | 33 | -3.0% |
| Plainview | # OF SALES | 324 | 395 | -18.0% |
| | SALES VOLUME | \$278,082,306 | \$296,376,563 | -6.2% |
| | AVERAGE PRICE | \$858,279 | \$750,320 | 14.4% |
| | AVERAGE DOM | 45 | 48 | -6.2% |
| | NEW LISTINGS | 324 | 395 | -18.0% |
| Point Lookout | # OF SALES | 36 | 55 | -34.5% |
| | SALES VOLUME | \$47,818,566 | \$62,636,250 | -23.7% |
| | AVERAGE PRICE | \$1,328,294 | \$1,138,841 | 16.6% |
| | AVERAGE DOM | 95 | 77 | 23.4% |
| | NEW LISTINGS | 36 | 55 | -34.5% |

| ame | | 2022 | 2021 | % Change |
|------------------|---------------|---------------|---------------|----------|
| Port Washington | # OF SALES | 233 | 278 | -16.2% |
| | SALES VOLUME | \$261,163,517 | \$289,629,765 | -9.8% |
| | AVERAGE PRICE | \$1,120,873 | \$1,041,834 | 7.6% |
| | AVERAGE DOM | 50 | 56 | -10.7% |
| | NEW LISTINGS | 233 | 278 | -16.2% |
| Rockville Centre | # OF SALES | 201 | 249 | -19.3% |
| | SALES VOLUME | \$188,405,348 | \$209,596,722 | -10.1% |
| | AVERAGE PRICE | \$937,340 | \$841,754 | 11.4% |
| | AVERAGE DOM | 49 | 58 | -15.5% |
| | NEW LISTINGS | 201 | 249 | -19.3% |
| Roslyn | # OF SALES | 70 | 69 | 1.4% |
| | SALES VOLUME | \$97,656,877 | \$87,646,377 | 11.4% |
| | AVERAGE PRICE | \$1,395,098 | \$1,270,237 | 9.8% |
| | AVERAGE DOM | 51 | 60 | -15.0% |
| | NEW LISTINGS | 70 | 69 | 1.4% |
| Roslyn Estates | # OF SALES | 9 | 14 | -35.7% |
| | SALES VOLUME | \$15,081,000 | \$21,342,888 | -29.3% |
| | AVERAGE PRICE | \$1,675,667 | \$1,524,492 | 9.9% |
| | AVERAGE DOM | 99 | 81 | 22.2% |
| | NEW LISTINGS | 9 | 14 | -35.7% |
| Roslyn Harbor | # OF SALES | 8 | 13 | -38.5% |
| | SALES VOLUME | \$13,474,000 | \$26,314,999 | -48.8% |
| | AVERAGE PRICE | \$1,684,250 | \$2,024,231 | -16.8% |
| | AVERAGE DOM | 46 | 133 | -65.4% |
| | NEW LISTINGS | 8 | 13 | -38.5% |
| Roslyn Heights | # OF SALES | 81 | 97 | -16.5% |
| | SALES VOLUME | \$107,311,000 | \$105,766,757 | 1.5% |
| | AVERAGE PRICE | \$1,324,827 | \$1,090,379 | 21.5% |
| | AVERAGE DOM | 56 | 86 | -34.9% |
| | NEW LISTINGS | 81 | 97 | -16.5% |

| ame | | 2022 | 2021 | % Change |
|------------------|---------------|---------------|---------------|----------|
| Sands Point | # OF SALES | 33 | 52 | -36.5% |
| | SALES VOLUME | \$106,403,022 | \$168,197,295 | -36.7% |
| | AVERAGE PRICE | \$3,224,334 | \$3,234,563 | -0.3% |
| | AVERAGE DOM | 134 | 135 | -0.7% |
| | NEW LISTINGS | 33 | 52 | -36.5% |
| Sea Cliff | # OF SALES | 60 | 87 | -31.0% |
| | SALES VOLUME | \$59,932,000 | \$87,015,432 | -31.1% |
| | AVERAGE PRICE | \$998,867 | \$1,000,177 | -0.1% |
| | AVERAGE DOM | 50 | 96 | -47.9% |
| | NEW LISTINGS | 60 | 87 | -31.0% |
| Seaford | # OF SALES | 198 | 228 | -13.2% |
| | SALES VOLUME | \$129,982,017 | \$137,106,411 | -5.2% |
| | AVERAGE PRICE | \$656,475 | \$601,344 | 9.2% |
| | AVERAGE DOM | 39 | 42 | -7.1% |
| | NEW LISTINGS | 198 | 228 | -13.2% |
| Syosset | # OF SALES | 236 | 326 | -27.6% |
| | SALES VOLUME | \$250,241,243 | \$305,444,523 | -18.1% |
| | AVERAGE PRICE | \$1,060,344 | \$936,946 | 13.2% |
| | AVERAGE DOM | 55 | 59 | -6.8% |
| | NEW LISTINGS | 236 | 326 | -27.6% |
| Upper Brookville | # OF SALES | 21 | 36 | -41.7% |
| | SALES VOLUME | \$46,372,000 | \$75,939,800 | -38.9% |
| | AVERAGE PRICE | \$2,208,190 | \$2,109,439 | 4.7% |
| | AVERAGE DOM | 109 | 117 | -6.8% |
| | NEW LISTINGS | 21 | 36 | -41.7% |
| Valley Stream | # OF SALES | 383 | 529 | -27.6% |
| | SALES VOLUME | \$249,635,514 | \$315,921,071 | -21.0% |
| | AVERAGE PRICE | \$651,790 | \$597,204 | 9.1% |
| | AVERAGE DOM | 50 | 53 | -5.7% |
| | NEW LISTINGS | 383 | 529 | -27.6% |

| Name | | 2022 | 2021 | % Change |
|----------------|---------------|---------------|---------------|----------|
| Wantagh | # OF SALES | 323 | 355 | -9.0% |
| | SALES VOLUME | \$229,249,194 | \$228,455,859 | 0.3% |
| | AVERAGE PRICE | \$709,750 | \$643,538 | 10.3% |
| | AVERAGE DOM | 40 | 38 | 5.3% |
| | NEW LISTINGS | 323 | 355 | -9.0% |
| Williston Park | # OF SALES | 62 | 69 | -10.1% |
| | SALES VOLUME | \$48,593,500 | \$52,044,950 | -6.6% |
| | AVERAGE PRICE | \$783,766 | \$754,275 | 3.9% |
| | AVERAGE DOM | 39 | 48 | -18.7% |
| | NEW LISTINGS | 62 | 69 | -10.1% |
| East Williston | # OF SALES | 22 | 25 | -12.0% |
| | SALES VOLUME | \$26,463,000 | \$27,734,800 | -4.6% |
| | AVERAGE PRICE | \$1,202,864 | \$1,109,392 | 8.4% |
| | AVERAGE DOM | 30 | 82 | -63.4% |
| | NEW LISTINGS | 22 | 25 | -12.0% |
| Westbury | # OF SALES | 317 | 391 | -18.9% |
| | SALES VOLUME | \$223,021,987 | \$241,416,690 | -7.6% |
| | AVERAGE PRICE | \$703,539 | \$617,434 | 13.9% |
| | AVERAGE DOM | 44 | 55 | -20.0% |
| | NEW LISTINGS | 317 | 391 | -18.9% |
| Woodbury | # OF SALES | 71 | 88 | -19.3% |
| | SALES VOLUME | \$95,221,900 | \$120,370,138 | -20.9% |
| | AVERAGE PRICE | \$1,341,154 | \$1,367,842 | -2.0% |
| | AVERAGE DOM | 53 | 73 | -27.4% |
| | NEW LISTINGS | 71 | 88 | -19.3% |



Suffolk County

| Name | | 2022 | 2021 | % Change |
|-----------------|---------------|------------------|------------------|----------|
| Suffolk Overall | # OF SALES | 14,119 | 16,934 | -16.6% |
| | SALES VOLUME | \$10,010,128,440 | \$11,223,862,702 | -10.8% |
| | AVERAGE PRICE | \$708,983 | \$662,800 | 7.0% |
| | AVERAGE DOM | 49 | 53 | -7.5% |
| | NEW LISTINGS | 14,119 | 16,934 | -16.6% |
| | | | | |

Suffolk County

LONG ISLAND MARKET INSIGHTS

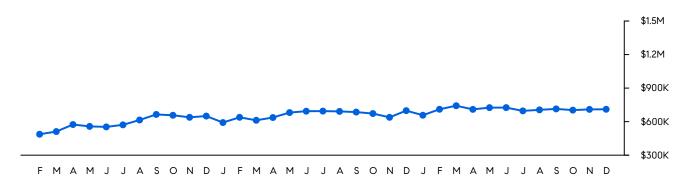
Historic Sales

January 2020 - December 2022



Historic Average Sales Price

January 2020 - December 2022



Suffolk County

| Name | | 2022 | 2021 | % Change |
|--------------------|---------------|---------------|---------------|----------|
| Cold Spring Harbor | # OF SALES | 40 | 52 | -23.1% |
| | SALES VOLUME | \$60,543,000 | \$90,057,500 | -32.8% |
| | AVERAGE PRICE | \$1,513,575 | \$1,731,875 | -12.6% |
| | AVERAGE DOM | 65 | 82 | -20.7% |
| | NEW LISTINGS | 40 | 52 | -23.1% |
| Commack | # OF SALES | 277 | 364 | -23.9% |
| | SALES VOLUME | \$195,252,888 | \$241,691,051 | -19.2% |
| | AVERAGE PRICE | \$704,884 | \$663,986 | 6.2% |
| | AVERAGE DOM | 32 | 40 | -20.0% |
| | NEW LISTINGS | 277 | 364 | -23.9% |
| Dix Hills | # OF SALES | 292 | 394 | -25.9% |
| | SALES VOLUME | \$310,065,183 | \$378,435,942 | -18.1% |
| | AVERAGE PRICE | \$1,061,867 | \$960,497 | 10.6% |
| | AVERAGE DOM | 56 | 54 | 3.7% |
| | NEW LISTINGS | 292 | 394 | -25.9% |
| Fort Salonga | # OF SALES | 28 | 25 | 12.0% |
| | SALES VOLUME | \$27,734,540 | \$27,321,221 | 1.5% |
| | AVERAGE PRICE | \$990,519 | \$1,092,849 | -9.4% |
| | AVERAGE DOM | 42 | 39 | 7.7% |
| | NEW LISTINGS | 28 | 25 | 12.0% |
| Huntington | # OF SALES | 415 | 557 | -25.5% |
| | SALES VOLUME | \$345,928,052 | \$419,830,027 | -17.6% |
| | AVERAGE PRICE | \$833,562 | \$753,734 | 10.6% |
| | AVERAGE DOM | 39 | 55 | -29.1% |
| | NEW LISTINGS | 415 | 557 | -25.5% |

| ame | | 2022 | 2021 | % Change |
|--------------------|---------------|---------------|---------------|----------|
| Huntington Bay | # OF SALES | 17 | 20 | -15.0% |
| | SALES VOLUME | \$31,810,998 | \$33,786,000 | -5.8% |
| | AVERAGE PRICE | \$1,871,235 | \$1,689,300 | 10.8% |
| | AVERAGE DOM | 53 | 110 | -51.8% |
| | NEW LISTINGS | 17 | 20 | -15.0% |
| Huntington Station | # OF SALES | 315 | 390 | -19.2% |
| | SALES VOLUME | \$181,282,141 | \$205,304,473 | -11.7% |
| | AVERAGE PRICE | \$575,499 | \$526,422 | 9.3% |
| | AVERAGE DOM | 38 | 42 | -9.5% |
| | NEW LISTINGS | 315 | 390 | -19.2% |
| Lloyd Harbor | # OF SALES | 34 | 75 | -54.7% |
| | SALES VOLUME | \$71,714,500 | \$162,280,000 | -55.8% |
| | AVERAGE PRICE | \$2,109,250 | \$2,163,733 | -2.5% |
| | AVERAGE DOM | 45 | 106 | -57.5% |
| | NEW LISTINGS | 34 | 75 | -54.7% |
| Lloyd Neck | # OF SALES | 7 | 25 | -72.0% |
| | SALES VOLUME | \$8,388,000 | \$35,382,000 | -76.3% |
| | AVERAGE PRICE | \$1,198,286 | \$1,415,280 | -15.3% |
| | AVERAGE DOM | 78 | 100 | -22.0% |
| | NEW LISTINGS | 7 | 25 | -72.0% |
| Melville | # OF SALES | 157 | 169 | -7.1% |
| | SALES VOLUME | \$145,538,155 | \$135,132,312 | 7.7% |
| | AVERAGE PRICE | \$926,995 | \$799,599 | 15.9% |
| | AVERAGE DOM | 52 | 54 | -3.7% |
| | NEW LISTINGS | 157 | 169 | -7.1% |
| Moriches | # OF SALES | 18 | 19 | -5.3% |
| | SALES VOLUME | \$11,858,500 | \$10,611,499 | 11.8% |
| | AVERAGE PRICE | \$658,806 | \$558,500 | 18.0% |
| | AVERAGE DOM | 61 | 75 | -18.7% |
| | NEW LISTINGS | 18 | 19 | -5.3% |

| lame | | 2022 | 2021 | % Change |
|----------------|---------------|---------------|---------------|----------|
| Mount Sinai | # OF SALES | 124 | 144 | -13.9% |
| | SALES VOLUME | \$84,219,608 | \$93,945,910 | -10.4% |
| | AVERAGE PRICE | \$679,190 | \$652,402 | 4.1% |
| | AVERAGE DOM | 44 | 59 | -25.4% |
| | NEW LISTINGS | 124 | 144 | -13.9% |
| Nesconset | # OF SALES | 140 | 148 | -5.4% |
| | SALES VOLUME | \$87,435,536 | \$90,900,306 | -3.8% |
| | AVERAGE PRICE | \$624,540 | \$614,191 | 1.7% |
| | AVERAGE DOM | 41 | 38 | 7.9% |
| | NEW LISTINGS | 140 | 148 | -5.4% |
| Nissequogue | # OF SALES | 19 | 24 | -20.8% |
| | SALES VOLUME | \$28,230,000 | \$29,849,000 | -5.4% |
| | AVERAGE PRICE | \$1,485,789 | \$1,243,708 | 19.5% |
| | AVERAGE DOM | 103 | 92 | 12.0% |
| | NEW LISTINGS | 19 | 24 | -20.8% |
| Northport | # OF SALES | 210 | 283 | -25.8% |
| | SALES VOLUME | \$207,649,022 | \$241,602,728 | -14.1% |
| | AVERAGE PRICE | \$988,805 | \$853,720 | 15.8% |
| | AVERAGE DOM | 50 | 66 | -24.2% |
| | NEW LISTINGS | 210 | 283 | -25.8% |
| East Northport | # OF SALES | 281 | 346 | -18.8% |
| | SALES VOLUME | \$191,672,973 | \$211,981,076 | -9.6% |
| | AVERAGE PRICE | \$682,110 | \$612,662 | 11.3% |
| | AVERAGE DOM | 32 | 33 | -3.0% |
| | NEW LISTINGS | 281 | 346 | -18.8% |
| Patchogue | # OF SALES | 443 | 496 | -10.7% |
| | SALES VOLUME | \$223,591,298 | \$219,436,419 | 1.9% |
| | AVERAGE PRICE | \$504,721 | \$442,412 | 14.1% |
| | AVERAGE DOM | 46 | 45 | 2.2% |
| | NEW LISTINGS | 443 | 496 | -10.7% |

| ame | | 2022 | 2021 | % Change |
|-------------|---------------|---------------|---------------|----------|
| Saint James | # OF SALES | 120 | 175 | -31.4% |
| | SALES VOLUME | \$92,603,133 | \$118,569,333 | -21.9% |
| | AVERAGE PRICE | \$771,693 | \$677,539 | 13.9% |
| | AVERAGE DOM | 59 | 53 | 11.3% |
| | NEW LISTINGS | 120 | 175 | -31.4% |
| Sayville | # OF SALES | 143 | 173 | -17.3% |
| | SALES VOLUME | \$90,582,502 | \$99,416,272 | -8.9% |
| | AVERAGE PRICE | \$633,444 | \$574,661 | 10.2% |
| | AVERAGE DOM | 36 | 40 | -10.0% |
| | NEW LISTINGS | 143 | 173 | -17.3% |
| Setauket | # OF SALES | 246 | 347 | -29.1% |
| | SALES VOLUME | \$182,997,143 | \$227,986,379 | -19.7% |
| | AVERAGE PRICE | \$743,891 | \$657,021 | 13.2% |
| | AVERAGE DOM | 48 | 49 | -2.0% |
| | NEW LISTINGS | 246 | 347 | -29.1% |
| Smithtown | # OF SALES | 331 | 412 | -19.7% |
| | SALES VOLUME | \$230,536,418 | \$267,956,492 | -14.0% |
| | AVERAGE PRICE | \$696,485 | \$650,380 | 7.1% |
| | AVERAGE DOM | 37 | 44 | -15.9% |
| | NEW LISTINGS | 331 | 412 | -19.7% |



North Fork

| Name | | 2022 | 2021 | % Change |
|--------------------|---------------|---------------|---------------|----------|
| North Fork Overall | # OF SALES | 385 | 504 | -23.6% |
| | SALES VOLUME | \$449,504,241 | \$553,333,730 | -18.8% |
| | AVERAGE PRICE | \$1,167,543 | \$1,097,884 | 6.3% |
| | AVERAGE DOM | 66 | 70 | -5.7% |
| | NEW LISTINGS | 385 | 504 | -23.6% |
| | | | | |

North Fork

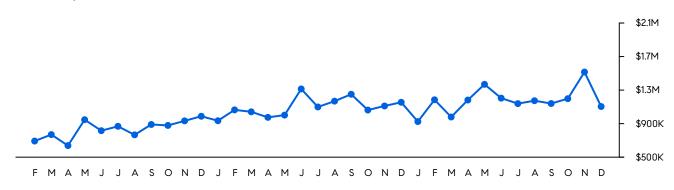
LONG ISLAND MARKET INSIGHTS

Historic Sales



Historic Average Sales Price

January 2020 - December 2022



North Fork

| Name | | 2022 | 2021 | % Change |
|----------------|---------------|--------------|--------------|----------|
| Aquebogue | # OF SALES | 37 | 42 | -11.9% |
| | SALES VOLUME | \$29,214,207 | \$31,023,613 | -5.8% |
| | AVERAGE PRICE | \$789,573 | \$738,657 | 6.9% |
| | AVERAGE DOM | 80 | 84 | -4.8% |
| | NEW LISTINGS | 37 | 42 | -11.9% |
| Baiting Hollow | # OF SALES | 44 | 48 | -8.3% |
| | SALES VOLUME | \$23,569,500 | \$27,036,500 | -12.8% |
| | AVERAGE PRICE | \$535,670 | \$563,260 | -4.9% |
| | AVERAGE DOM | 47 | 91 | -48.4% |
| | NEW LISTINGS | 44 | 48 | -8.3% |
| Cutchogue | # OF SALES | 47 | 61 | -23.0% |
| | SALES VOLUME | \$63,464,028 | \$66,739,175 | -4.9% |
| | AVERAGE PRICE | \$1,350,298 | \$1,094,085 | 23.4% |
| | AVERAGE DOM | 48 | 47 | 2.1% |
| | NEW LISTINGS | 47 | 61 | -23.0% |
| East Marion | # OF SALES | 18 | 20 | -10.0% |
| | SALES VOLUME | \$21,409,499 | \$21,698,000 | -1.3% |
| | AVERAGE PRICE | \$1,189,417 | \$1,084,900 | 9.6% |
| | AVERAGE DOM | 66 | 132 | -50.0% |
| | NEW LISTINGS | 18 | 20 | -10.0% |
| Greenport | # OF SALES | 53 | 66 | -19.7% |
| | SALES VOLUME | \$60,708,498 | \$60,281,500 | 0.7% |
| | AVERAGE PRICE | \$1,145,443 | \$913,356 | 25.4% |
| | AVERAGE DOM | 66 | 74 | -10.8% |
| | NEW LISTINGS | 53 | 66 | -19.7% |

| ame | | 2022 | 2021 | % Change |
|-------------|---------------|--------------|--------------|----------|
| Jamesport | # OF SALES | 22 | 45 | -51.1% |
| | SALES VOLUME | \$18,756,499 | \$42,634,000 | -56.0% |
| | AVERAGE PRICE | \$852,568 | \$947,422 | -10.0% |
| | AVERAGE DOM | 73 | 75 | -2.7% |
| | NEW LISTINGS | 22 | 45 | -51.1% |
| Laurel | # OF SALES | 15 | 14 | 7.1% |
| | SALES VOLUME | \$15,343,000 | \$13,194,925 | 16.3% |
| | AVERAGE PRICE | \$1,022,867 | \$942,495 | 8.5% |
| | AVERAGE DOM | 62 | 59 | 5.1% |
| | NEW LISTINGS | 15 | 14 | 7.1% |
| Mattituck | # OF SALES | 65 | 80 | -18.7% |
| | SALES VOLUME | \$83,991,950 | \$89,086,563 | -5.7% |
| | AVERAGE PRICE | \$1,292,184 | \$1,113,582 | 16.0% |
| | AVERAGE DOM | 73 | 65 | 12.3% |
| | NEW LISTINGS | 65 | 80 | -18.7% |
| New Suffolk | # OF SALES | 7 | 10 | -30.0% |
| | SALES VOLUME | \$7,895,250 | \$17,448,000 | -54.7% |
| | AVERAGE PRICE | \$1,127,893 | \$1,744,800 | -35.4% |
| | AVERAGE DOM | 61 | 46 | 32.6% |
| | NEW LISTINGS | 7 | 10 | -30.0% |
| Orient | # OF SALES | 14 | 23 | -39.1% |
| | SALES VOLUME | \$19,882,500 | \$38,784,500 | -48.7% |
| | AVERAGE PRICE | \$1,420,179 | \$1,686,283 | -15.8% |
| | AVERAGE DOM | 90 | 90 | 0.0% |
| | NEW LISTINGS | 14 | 23 | -39.1% |
| Peconic | # OF SALES | 10 | 15 | -33.3% |
| | SALES VOLUME | \$12,453,599 | \$22,223,333 | -44.0% |
| | AVERAGE PRICE | \$1,245,360 | \$1,481,556 | -15.9% |
| | AVERAGE DOM | 44 | 35 | 25.7% |
| | NEW LISTINGS | 10 | 15 | -33.3% |

| Name | | 2022 | 2021 | % Change |
|----------|---------------|---------------|---------------|----------|
| Southold | # OF SALES | 97 | 128 | -24.2% |
| | SALES VOLUME | \$116,385,211 | \$150,220,121 | -22.5% |
| | AVERAGE PRICE | \$1,199,848 | \$1,173,595 | 2.2% |
| | AVERAGE DOM | 62 | 70 | -11.4% |
| | NEW LISTINGS | 97 | 128 | -24.2% |

COMPASS